


	<p style="text-align: center;">Funding Emergency Medical Services</p> 
	<ol style="list-style-type: none"> 1. Importance 2. Background of Current Situation 3. Subscription Information 4. Grants/Money-Saving Action 5. Needs 6. Funding Options <ul style="list-style-type: none"> - Voluntary - Without mitigation, future of funding <p style="font-size: small;">This presentation was created by the EMS Committee of Upper Dauphin COG. Contributions to the presentation were made through research and direct information from Upper Dauphin County Emergency Services/Medic 6.</p>

	<p style="text-align: center;">Importance</p> <p style="font-size: small;">EMS is paramount to the health and welfare of residents, visitors and business of Upper Dauphin County because...</p>
	<ul style="list-style-type: none"> ■ Closest hospital is 30-40 minutes away in any direction ■ Local Doctor Offices and Medical Facilities are not open 24 hours a day, 7 days a week ■ Medical Emergencies can occur at any time of day – most times when no family is available to take the patient to the hospital

	<p style="text-align: center;">Importance (cont)</p> <p style="font-size: small;">EMS is paramount to the health and welfare of residents, visitors and business of Upper Dauphin County because...</p>
	<ul style="list-style-type: none"> ■ Accidents that cause neck, back and spine injuries occur frequently. Patients with these type injuries are not able to go safely to the hospital in a car. To prevent further injury, they need to be placed on a solid board and be immobilized. ■ Large population is elderly with little or no local family ■ EMS providers can provide life-saving medications and procedures while transporting to a hospital

Background of Current Situation

Many variables have placed EMS in the current situation of need...

- **Poor Economy**
 - Fewer donations received
 - Fewer subscriptions received
- **Inflation**
- **Lack of State/Federal Funding**
- **Increased Expenses**
 - Fuel costs
 - Vehicle Maintenance
 - Insurances
 - Employee Healthcare
 - Workmen's Comp
 - Liability
 - Vehicle and Building



Subscriptions

- Each year, UDCES sends out Subscription flyers to the municipalities
- Just in the UD COG Municipalities, there is an approximate population of 26,000 persons (adult and children)
- There are only approximately 4500 subscribers
 - less than 18% (includes non-COG municipalities)
- Annual Revenue from Subscriptions is approximately \$240,000

Needs

- **Vehicle Repairs / Replacement**
 - Units with high mileage are becoming aged and expensive to maintain
 - Newer units require repairs
 - New Ambulances can cost between \$100,000-\$200,000 with the necessary equipment



Needs



- Equipment Upgrades / Replacement
 - Heart-saving Defibrillators and monitors cost in excess of \$20,000
 - Training equipment is necessary to keep personnel educated; equipment can cost thousands of dollars

Needs

- Employee Raises
 - Cost of Living
 - Performance Based
- Employees have only received a 2% raise over the past 4 years
- Organization needs to remain competitive to attract new employees and retain current employees
- Without a full complement of staff available...
 - Overtime costs will skyrocket with minimum staffing requirements set forth by the Dept of Health.
 - The current employees will get burned out and their high level of skills will start slipping.
- With funding, raises can be budgeted for!

Needs

- Daily Receipts pay the Daily Expenses
- Does not allow for funding to long-term financial planning
- Does not allow for debt reduction costing the organization thousands of dollars in lost interest
- Current Debt: \$240,000
- UDCES needs help with debt reduction and funding for long-term planning

	UDCES has applied...
	<ul style="list-style-type: none"> ■ Over the past several years Medic 6 has applied for grants ■ Medic 6 received a partial grant for a new ambulance in 2003 – had to match several thousand \$\$\$, there is still a loan outstanding ■ In 2005 to date, Medic 6 has applied for three grants – Homeland Security, State Fire Commissioner, and Regional EMS Grant ■ Currently filing grant paperwork for several other mini-grants.

	Safety Committee Implementation
	<ul style="list-style-type: none"> ■ In an effort to have a reduction in Workmen's Compensation Insurance for paid staff, UDCES/Medic 6 has implemented a Safety Committee ■ UDCES should be eligible for a 5% reduction in February, 2006 saving approximately \$2,200 the first year



	Voluntary Funding...		
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	Voluntary Funding
	<ul style="list-style-type: none"> ■ UDCES will continue sending out the donation drive and subscription drives ■ UDCES will continue to apply for grant money when it is available ■ UDCES will continue to be thrifty in purchases and make good decisions on needs versus wants ■ UDCES will establish a long-term plan once in a better financial situation

	In return for voluntary funding...
	<ul style="list-style-type: none"> ■ UDCES will continue providing the level of service the community has grown to know and expect. ■ UDCES will not need to bill municipalities for coverage. ■ UDCES will provide financial statements from their audits each year. ■ UDCES will provide organization updates to the Municipalities annually and upon request. COG has requested UDCES to attend the April or May meeting each year with updates.

	With little or no voluntary funding...		
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	<h3>Municipal Charge Examples</h3>
	<ul style="list-style-type: none"> ■ South Central EMS <ul style="list-style-type: none"> – Covers Lower Paxton Twp, East, West and South Hanover Townships, Middletown Borough, Royalton Borough and Highspire Borough – Has an agreement with Lower Paxton Twp to provide services for approx \$100,000 per year – Has an agreement with Middletown, Highspire and Royalton to provide services for approx \$44,000 per year

	<h3>Municipal Charge Examples (cont)</h3>
	<ul style="list-style-type: none"> ■ University EMS <ul style="list-style-type: none"> – Covers Derry Township, Lower Swatara Township, Hummelstown Borough and portions of Lebanon County – Hospital Based (Penn State Hershey Medical Center) – Charges Lower Swatara Twp to provide services in their area – Derry Township makes contribution in excess of \$70,000 per year, plus use of a station – Hummelstown pays the rent for their station (approx. \$12,000 per year)

	<h3>Municipal Charge Examples (cont)</h3>
	<ul style="list-style-type: none"> ■ Chambers Hill EMS <ul style="list-style-type: none"> – Provides services to Swatara Township only – Swatara Twp gives approximately \$100,000 per year



COG EMS Committee Recommendation

- The EMS Committee proposed that each municipality give their share of \$45,000 to cover the Paid Staff Workman's Compensation Insurance
- Shares of that expense were determined with population from the COG Dues
- Members of the EMS Committee felt \$45,000 was a good starting point so other public safety organizations did not feel slighted – for municipalities that do not support their fire department
- Other members felt Municipalities that provide funding to their Fire Companies should provide similar funding to EMS



COG EMS Committee Recommendation (cont)

- The recommended amount is for the 2006 Budget Year
- The EMS Committee also recommended making a donation (if financially possible) of some amount for 2005.

Summary

- UDCES has requested voluntary municipal support
- UDCES has provided satisfactory financial statements as reviewed by COG
- UDCES needs new ambulances and equipment costing thousands of dollars
- UDCES has debt in excess of \$200,000

	Summary (cont)
	<ul style="list-style-type: none"> ■ COG EMS Committee has made an amount recommendation for 2006 ■ COG EMS Committee also recommended making a donation of some amount for 2005 ■ Generous Donations now will mitigate the need to bill municipalities to provide coverage

	Questions/Comments?
	<ul style="list-style-type: none"> ■ If anyone has questions, comments or suggestions, please contact: <ul style="list-style-type: none"> – Travis M. Enders <ul style="list-style-type: none"> ■ EMS Committee Chairperson ■ 717.576.7937 or tmenders@adelphia.net – UDCES/Medic 6 Direct <ul style="list-style-type: none"> ■ Monday – Friday 8:00am-4:00pm ■ 717.362.6336
